THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

INTERIM FINANCIAL INFORMATION (UNAUDITED)
30 SEPTEMBER 2012

AUDITOR'S REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

To the Shareholders and the Board of Directors of Thai Stanley Electric Public Company Limited

I have reviewed the accompanying statements of financial position in which the equity method is applied and the Company only as at 30 September 2012, the related statements of income and comprehensive income in which the equity method is applied and the Company only for the three-month and six-month periods ended 30 September 2012, the related statements of changes in shareholders' equity and cash flows in which the equity method is applied and the Company only for the six-month period ended 30 September 2012 and condensed notes to the interim financial information of Thai Stanley Electric Public Company Limited. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34, "Interim Financial Reporting". My responsibility is to express a conclusion on this interim financial information based on my review.

Scope of review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34, "Interim Financial Reporting".

Statements of financial position as at 31 March 2012 presented for comparative purpose

The financial statements in which the equity method is applied and the Company only for the year ended 31 March 2012 of Thai Stanley Electric Public Company Limited were audited by the other auditor in the same firm as myself, whose report dated 18 May 2012, expressed an unqualified opinion on those statements. The statements of financial position in which the equity method is applied and the Company only as at 31 March 2012, presented for comparative purposes, are part of the financial statements.

Interim financial information for the three-month and six-month periods ended 30 September 2011 presented for comparative purpose

The statements of income and comprehensive income in which the equity method is applied and the Company only for the three-month and six-month periods ended 30 September 2011 and the statements of changes in shareholders' equity and cash flows in which the equity method is applied and the Company only for the six-month period ended 30 September 2011 of Thai Stanley Electric Public Company Limited, presented for comparative purpose, were reviewed by the other auditor in the same firm as myself, whose report dated 14 November 2011, stated that nothing had come to her attention that caused her to believe that the interim financial statements were not presented fairly, in all material respects, in accordance with generally accepted accounting principles.

Unakom Phruithithada Certified Public Accountant (Thailand) No. 3257 PricewaterhouseCoopers ABAS Ltd.

Bangkok 2 November 2012

			ements in which	The	· Company only
	Notes	Unaudited 30 September 2012 Baht	Audited 31 March 2012 Baht	Unaudited 30 September 2012 Baht	Audited 31 March 2012 Baht
Assets	Hotes	Dant	Dant	Dant	Вант
Current assets					
Cash and cash equivalents		1,381,462,038	1,707,851,632	1,381,462,038	1,707,851,632
Short-term investments held to maturity	4	-	198,849,700	-	198,849,700
Trade and other accounts receivable, net	5, 6	1,980,889,868	1,546,358,261	1,980,889,868	1,546,358,261
Inventories, net		835,708,916	848,394,251	835,708,916	848,394,251
Corporate income tax refundable		35,804,368	35,804,368	35,804,368	35,804,368
Other current assets		12,934,617	11,523,481	12,934,617	11,523,481
Total current assets		4,246,799,807	4,348,781,693	4,246,799,807	4,348,781,693
Non-current assets					
Investments in associates	7	426,683,931	417,868,654	57,176,689	57,176,689
Long-term investments, net	8	145,773,638	146,267,138	145,773,638	146,267,138
Property, plant and equipment, net	9	5,605,724,826	4,574,302,530	5,605,724,826	4,574,302,530
Intangible assets, net	10	431,003,228	437,255,701	431,003,228	437,255,701
Other non-current assets, net	11	31,152,569	100,051,417	31,152,569	100,051,417
Total non-current assets		6,640,338,192	5,675,745,440	6,270,830,950	5,315,053,475
Total assets		10,887,137,999	10,024,527,133	10,517,630,757	9,663,835,168
Director (Mr. Hiroyuki Nakano)			Director (Mr.	Apichart Leeissan	ranukul)
Date	_				

Part				ements in which			
Part							
Note Bahr			=		=		
Current liabilities							
Current liabilities 576,994,158 497,327,992 576,994,158 497,327,992 Trade accounts payable - other companies - related parties 6 300,252,658 156,621,051 300,252,658 156,621,051 Other accounts payable - other companies - related parties 6 163,306,920 186,129,113 163,060,820 162,278,044 162,278,044		Notes	Baht	Baht	Baht	Baht	
Trade accounts payable - other companies 576,994,158 497,327,992 576,994,158 497,327,992 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,252,658 156,621,051 300,6252,178 300,6252,178 300,6252,178 421,11 411,11	Liabilities and shareholders' equity						
Profit P	Current liabilities						
Other accounts payable - other companies - related parties 180,239,922 321,752,198 180,239,922 321,752,198 - related parties 6 163,060,820 186,129,113 163,060,820 186,129,113 Accrued corporate income tax 211,167,191 - 211,167,191 - 211,167,191 - Accrued expenses 12 276,114,546 192,185,048 276,114,546 192,185,048 Other current liabilities 31,750,000 - 31,750,000 - Von-current liabilities 1,802,352,092 1,416,293,446 1,802,352,092 1,416,293,446 Non-current liabilities 121,397,730 111,670,710 121,397,730 111,670,710 Total non-current liabilities 121,397,330 111,670,710 121,397,730 111,670,710 Total liabilities 1,923,749,822 1,527,964,156 1,923,749,822 1,527,964,156 Shareholders' equity Share capital 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,1	Trade accounts payable - other companies		576,994,158	497,327,992	576,994,158	497,327,992	
- related parties 6 163,060,820 186,129,113 163,060,820 186,129,113 Accrued corporate income tax 211,167,191 - 211,167,191 - Advances received from customers 62,772,797 62,278,044 62,772,797 62,278,044 Accrued expenses 12 276,114,546 192,185,048 276,114,546 192,185,048 Other current liabilities 31,750,000 - 31,750,000 - Total current liabilities 1,802,352,092 1,416,293,446 1,802,352,092 1,416,293,446 Non-current liabilities 121,397,300 111,670,710 121,397,300 111,670,710 Total non-current liabilities 121,397,300 111,670,710 121,397,300 111,670,710 Total liabilities 1,923,749,822 1,527,964,156 1,923,749,822 1,527,964,156 Shareholders' equity Share capital 76,625,000 ordinary shares, par value of Baht 5 each 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 504,250,000 504,250,000 504,250,0	- related parties	6	300,252,658	156,621,051	300,252,658	156,621,051	
Accrued corporate income tax 211,167,191 - 211,167,191 - 241,167,191 Advances received from customers 62,772,797 62,278,044 62,772,797 62,278,044 Accrued expenses 12 276,114,546 192,185,048 276,114,546 192,185,048 Other current liabilities 31,750,000 - 31,750,000 - 1,802,352,092 1,416,293,446 1,802,352,092 1,416,293,446 Non-current liabilities Value of Italiabilities 121,397,300 111,670,710 121,397,300 111,670,710 Total non-current liabilities 1,923,749,822 1,527,964,156 1,923,749,822 1,527,964,156 Shareholders' equity Share capital 76,625,000 ordinary shares, par value of Baht 5 each 383,125,000	Other accounts payable - other companies		180,239,922	321,752,198	180,239,922	321,752,198	
Advances received from customers 62,772,797 62,278,044 62,772,797 62,278,044 Accrued expenses 12 276,114,546 192,185,048 276,114,546 192,185,048 Other current liabilities 31,750,000 - 31,750,000 - Total current liabilities Provision for post-employment benefits 121,397,730 111,670,710 121,397,730 111,670,710 Total non-current liabilities 121,397,730 111,670,710 121,397,730 111,670,710 Total liabilities 1,923,749,822 1,527,964,156 1,923,749,822 1,527,964,156 Share capital 76,625,000 ordinary shares, par value of Baht 5 each 383,125,000 383,125,	- related parties	6	163,060,820	186,129,113	163,060,820	186,129,113	
Accrued expenses 12 276,114,546 192,185,048 276,114,546 192,185,048 Other current liabilities 31,750,000 - 31,750,000 - Total current liabilities 1,802,352,092 1,416,293,446 1,802,352,092 1,416,293,446 Non-current liabilities 121,397,730 111,670,710 121,397,730 111,670,710 Total non-current liabilities 121,397,730 111,670,710 121,397,730 111,670,710 Total liabilities 1,923,749,822 1,527,964,156 1,923,749,822 1,527,964,156 Share capital 383,125,000 383,125,000 383,125,000 383,125,000 Authorised share capital 383,125,000 383,125,000 383,125,000 383,125,000 Issued and paid-up share capital 383,125,000 383,125,000 383,125,000 383,125,000 Premium on share capital 504,250,000 504,250,000 504,250,000 504,250,000 Retained earnings 383,125,000 383,125,000 383,125,000 504,250,000 Promium on share capital 504,250,000 504,250,00	Accrued corporate income tax		211,167,191	-	211,167,191	-	
Other current liabilities 31,750,000 31,750,000 - Total current liabilities 1,802,352,092 1,416,293,446 1,802,352,092 1,416,293,446 Non-current liabilities 121,397,730 111,670,710 121,397,730 111,670,710 Total non-current liabilities 121,397,730 111,670,710 121,397,730 111,670,710 Total liabilities 1,923,749,822 1,527,964,156 1,923,749,822 1,527,964,156 Share capital 76,625,000 ordinary shares, par value of Baht 5 each 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 504,250,000	Advances received from customers		62,772,797	62,278,044	62,772,797	62,278,044	
Total current liabilities 1,802,352,092 1,416,293,446 1,802,352,092 1,416,293,446 Non-current liabilities Intervision for post-employment benefits 121,397,730 111,670,710 121,397,730 111,670,710 Total non-current liabilities 1,21,397,730 111,670,710 121,397,730 111,670,710 Total liabilities 1,923,749,822 1,527,964,156 1,923,749,822 1,527,964,156 Share capital 76,625,000 ordinary shares, par value of Baht 5 each 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 504,250,000 </td <td>Accrued expenses</td> <td>12</td> <td>276,114,546</td> <td>192,185,048</td> <td>276,114,546</td> <td>192,185,048</td>	Accrued expenses	12	276,114,546	192,185,048	276,114,546	192,185,048	
Non-current liabilities Provision for post-employment benefits 121,397,730 111,670,710 121,397,730 111,670,710 Total non-current liabilities 121,397,730 111,670,710 121,397,730 111,670,710 Total liabilities 1,923,749,822 1,527,964,156 1,923,749,822 1,527,964,156 Share capital Authorised share capital 4,625,000 ordinary shares, par value of Baht 5 each 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 504,250,0	Other current liabilities		31,750,000		31,750,000		
Provision for post-employment benefits 121,397,730 111,670,710 121,397,730 111,670,710 Total non-current liabilities 121,397,730 111,670,710 121,397,730 111,670,710 Total liabilities 1,923,749,822 1,527,964,156 1,923,749,822 1,527,964,156 Shareholders' equity Share capital 76,625,000 ordinary shares, par value of Baht 5 each 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 504,250,000	Total current liabilities		1,802,352,092	1,416,293,446	1,802,352,092	1,416,293,446	
Total non-current liabilities 121,397,730 111,670,710 121,397,730 111,670,710 Total liabilities 1,923,749,822 1,527,964,156 1,923,749,822 1,527,964,156 Shareholders' equity Share capital Authorised share capital 76,625,000 ordinary shares, par value of Baht 5 each 383,125,000 3	Non-current liabilities						
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Shareholders' equity Share capital Authorised share capital 76,625,000 ordinary shares, par value of Baht 5 each 383,125,000 383,125,000 383,125,000 383,125,000 Issued and paid-up share capital 76,625,000 ordinary shares, par value 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 504,250,000 383,12,500 38,312,500 38,312,500 38,312,500 38,312,500 38,312,500 38,31	Total non-current liabilities		121,397,730	111,670,710	121,397,730	111,670,710	
Share capital Authorised share capital 76,625,000 ordinary shares, par value of Baht 5 each Issued and paid-up share capital 76,625,000 ordinary shares, par value of Baht 5 each 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 504,250,000 504,250,000 Retained earnings Appropriated - Legal reserve 38,312,500 38,312,500 38,312,500 38,312,500 38,312,500 38,312,500 38,312,500 38,312,500 38,312,500 4,250,000 Total shareholders' equity 8,963,388,177 8,496,562,977 8,593,880,935 8,135,871,012	Total liabilities		1,923,749,822	1,527,964,156	1,923,749,822	1,527,964,156	
Authorised share capital 76,625,000 ordinary shares, par value of Baht 5 each Issued and paid-up share capital 76,625,000 ordinary shares, par value of Baht 5 each 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 504,250,000 504,250,000 8etained earnings Appropriated - Legal reserve 38,312,500 Unappropriated 38,143,320,624 7,678,162,011 7,662,853,435 7,205,963,512 Other components of equity (105,619,947) (107,286,534) 5,340,000 4,220,000 Total shareholders' equity 8,963,388,177 8,496,562,977 8,593,880,935 8,135,871,012	Shareholders' equity						
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76,625,000 ordinary shares, par value of Baht 5 each 383,125,000 Premium on share capital 504,250,000 Retained earnings Appropriated - Legal reserve 138,312,500 Unappropriated 38,143,320,624 7,678,162,011 7,662,853,435 7,205,963,512 Other components of equity 8,963,388,177 8,496,562,977 8,593,880,935 8,135,871,012	of Baht 5 each		383,125,000	383,125,000	383,125,000	383,125,000	
76,625,000 ordinary shares, par value of Baht 5 each 383,125,000 Premium on share capital 504,250,000 Retained earnings Appropriated - Legal reserve 138,312,500 Unappropriated 38,143,320,624 7,678,162,011 7,662,853,435 7,205,963,512 Other components of equity 8,963,388,177 8,496,562,977 8,593,880,935 8,135,871,012	Issued and paid-up share capital						
of Baht 5 each 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 383,125,000 504,250,000 38,312,500 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
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Retained earnings Appropriated - Legal reserve 38,312,500 38,312,500 38,312,500 38,312,500 Unappropriated 8,143,320,624 7,678,162,011 7,662,853,435 7,205,963,512 Other components of equity (105,619,947) (107,286,534) 5,340,000 4,220,000 Total shareholders' equity 8,963,388,177 8,496,562,977 8,593,880,935 8,135,871,012							
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- Legal reserve 38,312,500 38,312,500 38,312,500 38,312,500 38,312,500 38,312,500 38,312,500 38,312,500 38,312,500 38,312,500 7,205,963,512 7,205	_						
Unappropriated 8,143,320,624 7,678,162,011 7,662,853,435 7,205,963,512 Other components of equity (105,619,947) (107,286,534) 5,340,000 4,220,000 Total shareholders' equity 8,963,388,177 8,496,562,977 8,593,880,935 8,135,871,012			38,312,500	38,312,500	38,312,500	38,312,500	
Other components of equity (105,619,947) (107,286,534) 5,340,000 4,220,000 Total shareholders' equity 8,963,388,177 8,496,562,977 8,593,880,935 8,135,871,012	-						
Total liabilities and shareholders' equity 10,887,137,999 10,024,527,133 10,517,630,757 9,663,835,168	Total shareholders' equity		8,963,388,177	8,496,562,977	8,593,880,935	8,135,871,012	
	Total liabilities and shareholders' equity		10,887,137,999	10,024,527,133	10,517,630,757	9,663,835,168	

		Financial stat	tements in which			
		the equity n	nethod is applied	l is applied The Company		
		2012	2011	2012	2011	
	Notes	Baht	Baht	Baht	Baht	
Sales	6	2,868,006,753	2,488,845,373	2,868,006,753	2,488,845,373	
Cost of sales	6	(2,277,321,550)	(1,868,977,906)	(2,277,321,550)	(1,868,977,906)	
Gross profit		590,685,203	619,867,467	590,685,203	619,867,467	
Other income						
- Dividend income	6,7,8	13,759,848	62,882,134	13,759,848	62,882,134	
- Gain on exchange rates, net		1,588,277	_	1,588,277	-	
- Others	6	64,721,069	62,588,120	64,721,069	62,588,120	
Profit before expenses		670,754,397	745,337,721	670,754,397	745,337,721	
Selling expenses	6	(146,207,063)	(113,240,776)	(146,207,063)	(113,240,776)	
Administrative expenses	6	(70,267,607)	(58,555,511)	(70,267,607)	(58,555,511)	
Loss on exchange rates, net			(7,400,457)		(7,400,457)	
Total expenses		(216,474,670)	(179,196,744)	(216,474,670)	(179,196,744)	
Operating profit		454,279,727	566,140,977	454,279,727	566,140,977	
Share of profit from investments in associates		23,237,432	32,632,213			
Profit before income tax		477,517,159	598,773,190	454,279,727	566,140,977	
Income tax		(110,721,435)	(155,058,251)	(110,721,435)	(155,058,251)	
Net profit for the period		366,795,724	443,714,939	343,558,292	411,082,726	
Basic earnings per share	15					
Net profit for the period		4.79	5.79	4.48	5.36	
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	Financial states	nents in which thod is applied	The Company only		
	2012 Baht	2011 Baht	2012 Baht	2011 Baht	
Net profit for the period	366,795,724	443,714,939	343,558,292	411,082,726	
Other comprehensive income: Unrealised gain (loss) on change in fair value		4400 000			
of available-for-sale investment Exchange differences relating to investments	920,000	(600,000)	920,000	(600,000)	
in associates	(864,278)	1,407,596	- -		
Other comprehensive income (expenses) for the period	55,722	807,596	920,000	(600,000)	
Total comprehensive income for the period	366,851,446	444,522,535	344,478,292	410,482,726	

		Financial stat	tements in which		
		the equity m	nethod is applied	Th	e Company only
		2012	2011	2012	2011
	Notes	Baht	Baht	Baht	Baht
Sales	6	5,407,677,002	4,438,403,632	5,407,677,002	4,438,403,632
Cost of sales	6	(4,249,433,076)	(3,407,727,206)	(4,249,433,076)	(3,407,727,206)
Gross profit		1,158,243,926	1,030,676,426	1,158,243,926	1,030,676,426
Other income		1,130,213,520	1,030,070,120	1,130,213,720	1,030,070,120
- Dividend income	6,7,8	24,147,142	63,390,593	66,401,983	102,514,984
- Gain on exchange rates, net	0,7,0	1,153,666	-	1,153,666	102,511,501
- Others	6	110,767,245	122,664,689	110,767,245	122,664,689
Profit before expenses		1,294,311,979	1,216,731,708	1,336,566,820	1,255,856,099
Selling expenses	6	(268,633,499)	(211,454,009)	(268,633,499)	(211,454,009)
Administrative expenses	6	(127,297,614)	(113,445,581)	(127,297,614)	(113,445,581)
Loss on exchange rates, net		-	(9,442,509)		(9,442,509)
Other expenses	14	(35,294,401)		(35,294,401)	
Total expenses		(431,225,514)	(334,342,099)	(431,225,514)	(334,342,099)
Operating profit		863,086,465	882,389,609	905,341,306	921,514,000
Share of profit from investments					
in associates	7	50,523,531	63,692,582		
Profit before income tax		913,609,996	946,082,191	905,341,306	921,514,000
Income tax		(218,585,083)	(270,301,873)	(218,585,083)	(270,301,873)
Net profit for the period		695,024,913	675,780,318	686,756,223	651,212,127
Basic earnings per share	15				
Net profit for the period		9.07	8.82	8.96	8.50

		Financial stater	nents in which		
		the equity met	hod is applied	The	Company only
		2012	2011	2012	2011
	Notes	Baht .	Baht	Baht _	Baht
Net profit for the period		695,024,913	675,780,318	686,756,223	651,212,127
Other comprehensive income:					
Unrealised gain (loss) on change in fair value					
of available-for-sale investment	8	1,120,000	(720,000)	1,120,000	(720,000)
Exchange differences relating to investments					
in associates	7	546,587	28,148,890		
Other comprehensive income (expenses)					
for the period		1,666,587	27,428,890	1,120,000	(720,000)
Total comprehensive income for the period		696,691,500	703,209,208	687,876,223	650,492,127

Financi	al statem	onte in	which the	equity :	mathad is	annlier

	•					Other co			
						Other comprehe	asive income		
							Cumulative		
				To			exchange		
		Tdd	D	Retaine	ed earnings	Unrealised gain on	differences	Total	Total
		Issued and paid-up	Premium on share	Lagal	Unappropriated retained	change in fair value of available-for-sale	relating to investments in	other components	shareholders'
		share capital	capital	Legal reserve	earnings	investment	associates	of equity	equity
	Note	Baht	Baht	Baht	Baht	Baht	Baht	Baht	Baht
Opening balance as at 1 April 2012		383,125,000	504,250,000	38,312,500	7,678,162,011	4,220,000	(111,506,534)	(107,286,534)	8,496,562,977
Total comprehensive income for the period		-	-	-	695,024,913	1,120,000	546,587	1,666,587	696,691,500
Dividends paid	13	<u>-</u>		-	(229,866,300)				(229,866,300)
Closing balance as at 30 September 2012	:	383,125,000	504,250,000	38,312,500	8,143,320,624	5,340,000	(110,959,947)	(105,619,947)	8,963,388,177
Opening balance as at 1 April 2011		383,125,000	504,250,000	38,312,500	7,449,618,260	4,620,000	(139,543,270)	(134,923,270)	8,240,382,490
Total comprehensive income for the period		-	-	-	675,780,318	(720,000)	28,148,890	27,428,890	703,209,208
Dividends paid	13	<u>-</u>	-		(498,042,350)		<u>-</u>		(498,042,350)
Closing balance as at 30 September 2011		383,125,000	504,250,000	38,312,500	7,627,356,228	3,900,000	(111,394,380)	(107,494,380)	8,445,549,348

The	Com	pany	only

							111	c Company only
						Other component	ts of equity	
						Other		
						comprehensive		
						income		
				Retained	l earnings	Unrealised gain on	Total	
		Issued and	Premium		Unappropriated	change in fair value	other	Total
		paid-up	on share	Legal	retained	of available-for-sale	components	shareholders'
		share capital	capital	reserve	earnings	investment	of equity	equity
	Note	Baht _	Baht	Baht	Baht	Baht _	Baht	Baht
Opening balance as at 1 April 2012		383,125,000	504,250,000	38,312,500	7,205,963,512	4,220,000	4,220,000	8,135,871,012
Total comprehensive income for the period		-	_	-	686,756,223	1,120,000	1,120,000	687,876,223
Dividends paid	13	<u> </u>	<u> </u>		(229,866,300)			(229,866,300)
Closing balance as at 30 September 2012		383,125,000	504,250,000	38,312,500	7,662,853,435	5,340,000	5,340,000	8,593,880,935
								_
Opening balance as at 1 April 2011		383,125,000	504,250,000	38,312,500	7,076,033,448	4,620,000	4,620,000	8,006,340,948
Total comprehensive income for the period		-	-	-	651,212,127	(720,000)	(720,000)	650,492,127
Dividends paid	13	- -	<u> </u>		(498,042,350)		<u> </u>	(498,042,350)
Closing balance as at 30 September 2011		383,125,000	504,250,000	38,312,500	7,229,203,225	3,900,000	3,900,000	8,158,790,725

		Financial state	ements in which		
		the equity me	ethod is applied	The	Company only
	_	2012	2011	2012	2011
	Notes	Baht	Baht	Baht	Baht
Cash flows from operating activities:					
Profit before income tax for the period		913,609,996	946,082,191	905,341,306	921,514,000
Adjustments to reconcile profit before income					
tax to net cash provided by operations:					
- Depreciation	9	362,156,495	322,900,825	362,156,495	322,900,825
- Amortisation	10	56,300,993	50,769,947	56,300,993	50,769,947
- Interest income		(17,690,668)	(45,934,047)	(17,690,668)	(45,934,047)
- Share of profit from investments					
in associates	7	(50,523,531)	(63,692,582)	-	-
- Dividend income					
- Investments in associates	7	-	-	(42,254,841)	(39,124,391)
- Long-term investments	8	(24,147,142)	(63,390,593)	(24,147,142)	(63,390,593)
- Gain on disposal of equipment		(2,962,083)	(6,952,667)	(2,962,083)	(6,952,667)
- Impairment of long-term investment	8	1,613,500	454,615	1,613,500	454,615
- Reversal of allowance for doubtful account	5	(513,135)	_	(513,135)	-
- Allowance for slow moving					
inventories and net realisable value					
lower than cost of inventories		783,173	4,286,691	783,173	4,286,691
- Provision for post-employment benefits		10,583,820	10,128,120	10,583,820	10,128,120
- Unrealised loss (gain) on exchange rates	_	313,879	(1,678,333)	313,879	(1,678,333)
Cash flows before changes in operating					
assets and liabilities		1,249,525,297	1,152,974,167	1,249,525,297	1,152,974,167
Changes in operating assets and liabilities					
- Trade and other accounts receivable		(421,723,126)	(86,472,701)	(421,723,126)	(86,472,701)
- Inventories		11,902,162	(155,298,047)	11,902,162	(155,298,047)
- Other current assets		(1,411,136)	(25,684,814)	(1,411,136)	(25,684,814)
- Other non-current assets		3,317,017	(2,904,025)	3,317,017	(2,904,025)
- Trade accounts payable - other companies		79,666,166	(1,120,022)	79,666,166	(1,120,022)
- related parties		143,631,607	93,779,965	143,631,607	93,779,965
- Other accounts payable - other companies		(134,200,670)	(47,638,159)	(134,200,670)	(47,638,159)
- related parties		(23,068,293)	37,405,608	(23,068,293)	37,405,608
- Advances received from customers		494,753	(15,608,384)	494,753	(15,608,384)
- Accured expense		83,929,498	99,357,763	83,929,498	99,357,763
- Other current liabilities		31,750,000		31,750,000	-
- Payment for post-employment benefit oblig	ation	(856,800)	(32,865)	(856,800)	(32,865)
Cash generated from operations		1,022,956,475	1,048,758,486	1,022,956,475	1,048,758,486
Interest received		16,862,856	43,531,753	16,862,856	43,531,753
Income tax paid		(7,417,892)	(283,096,222)	(7,417,892)	(283,096,222)
-	-				

1,032,401,439

Net cash received from operating activities

11

809,194,017

1,032,401,439

809,194,017

		Financial stat	ements in which		
		the equity m	ethod is applied	Th	e Company only
		2012	2011	2012	2011
N	Votes	Baht	Baht	Baht	Baht
Cash flows from investing activities:					
Purchases of property, plant and equipment		(1,326,910,164)	(1,161,274,997)	(1,326,910,164)	(1,161,274,997)
Advance payment for construction and					
purchase of equipment	11	(9,820,727)	-	(9,820,727)	-
Proceeds from disposals of equipment		2,993,301	6,952,825	2,993,301	6,952,825
Interest received on short-term investments					
held to maturity		1,757,233	4,014,005	1,757,233	4,014,005
Dividends received					
- Investments in associates	7	42,254,841	39,124,391	42,254,841	39,124,391
- Long-term investments		10,922,375	63,390,593	10,922,375	63,390,593
Purchases of intangible assets		(48,657,413)	(70,086,817)	(48,657,413)	(70,086,817)
Cash receipts from short-term investments					
held to maturity	4	198,849,700	560,985,995	198,849,700	560,985,995
Net cash used in investing activities		(1,128,610,854)	(556,894,005)	(1,128,610,854)	(556,894,005)
Cash flow from financing activity:					
Dividends paid	13	(229,866,300)	(498,042,350)	(229,866,300)	(498,042,350)
Net cash used in financing activity		(229,866,300)	(498,042,350)	(229,866,300)	(498,042,350)
Net decrease in cash and cash equivalents		(326,075,715)	(245,742,338)	(326,075,715)	(245,742,338)
Cash and cash equivalents at beginning		1 505 051 600	2 1 2 2 0 0 0 5 1 2	1 505 051 622	2 122 000 512
of the period		1,707,851,632	3,133,889,742	1,707,851,632	3,133,889,742
Effects of exchange rate changes		(313,879)	1,678,333	(313,879)	1,678,333
Cash and cash equivalents at end of the period		1,381,462,038	2,889,825,737	1,381,462,038	2,889,825,737
Non-cash transaction:					
Outstanding liabilities arisen from purchases of					
plant, equipment and intangible assets		57,263,106	56,334,336	57,263,106	56,334,336
Accrued dividend income from long-term invest	ment		-	13,224,767	- · ·

1 General information

Thai Stanley Electric Public Company Limited ("the Company") is a public limited company, incorporated in Thailand. The address of its registered office is 29/3 Moo 1 Bangpoon-Rungsit Road, Banklang, Amphur Muang, Pathumthanee, Thailand 12000. The Company is listed on the Stock Exchange of Thailand.

The principal business operation of the Company is the manufacture and sales of automotive bulbs, lighting equipment and molds and dies.

This interim financial information has been approved by the Company's Board of directors on 2 November 2012.

This interim financial information has been reviewed, not audited.

2 Basis of preparation

This interim financial information is prepared in accordance with Thai generally accepted accounting principles under the Accounting Act B.E. 2543, being those Thai Accounting Standards issued under the Accounting Professions Act B.E. 2547, and the financial reporting requirements of the Securities and Exchange Commission. The primary financial information (i.e. statement of financial position, statement of income, statement of comprehensive income, statement of changes in shareholders' equity and statement of cash flows) is prepared in the full format as required by the Securities and Exchange Commission. The notes to the interim financial information are prepared in a condensed format according to Thai Accounting Standard no. 34, "Interim Financial Reporting" and additional notes are presented as required by the Securities and Exchange Commission under the Securities and Exchange Act B.E. 2535.

The interim financial information should be read in conjunction with the annual financial statements for the year ended 31 March 2012.

An English version of the interim financial information has been prepared from the interim financial information that is in the Thai language. In the event of a conflict or a difference in interpretation between the two languages, the Thai language interim financial information shall prevail.

3 Accounting policies

The accounting policies used in the preparation of the interim financial information are consistent with those used in the annual financial statements for the year ended 31 March 2012.

New accounting standards, amendments to accounting standards, new financial reporting standard and new interpretation

The following new accounting standards, amendments to accounting standards, new financial reporting standard and new interpretation are mandatory for the accounting periods beginning on or after 1 January 2013, but the Company has not early adopted them.

TAS 12	Income Taxes
TAS 20 (Revised 2009)	Accounting for Government Grants and Disclosure of Government Assistance
TAS 21 (Revised 2009)	The Effects of Changes in Foreign Exchange Rates
TFRS 8	Operating Segments
TSIC 10	Government Assistance - No Specific Relation to Operating Activities
TSIC 21	Income Taxes - Recovery of Revalued Non-Depreciable Assets
TSIC 25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders

3 Accounting policies (Cont'd)

New accounting standards, amendments to accounting standards, new financial reporting standard and new interpretation (Cont'd)

The Company's management has determined that the new accounting standards, amendments to accounting standards, new financial reporting standard and new interpretation will not significantly impact the financial information being presented, except for TAS 12 Income Taxes and TFRS 8 Operating Segments.

TAS 12, this deals with taxes on income, comprising current tax and deferred tax. Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, using tax rates and tax law that have been enacted or substantively enacted by the end of the reporting period. Deferred taxes are measured based on the temporary difference between the tax base of an asset or liability and its carrying amount in the financial statements and using the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates and tax law that have been enacted or substantively enacted by the end of the reporting period. The Company will apply this standard from 1 April 2013 retrospectively. The management is currently assessing the impact of applying this standard.

TFRS 8, the standard requires a 'management approach', under which segment information is presented on the same basis as that used for internal reporting purposes. The Company will apply this standard from 1 April 2013. The Company's management has determined that this standard will impact on entity-wide disclosures only. For segment information, as the Company currently manufactures and sells auto bulbs, automotive lighting equipment and molds & dies at one establishment. In addition, the sales, assets and profit of mold & die segment, which is different from auto bulbs and automotive lighting equipment, do not meet quantitative thresholds of reportable segment. Moreover, the Company's management allocates resources and assesses the Company's performance as a whole. Therefore, the Company's management has determined that the current disclosure of segment information is sufficient and consistent with this standard's requirements.

Costs that are incurred unevenly during the financial year are anticipated or deferred in the interim report only if it would also be appropriate to anticipate or defer such costs at the end of the financial year.

4 Short-term investments held to maturity

Short-term investments held to maturity represent bills of exchange, treasury bills and fixed deposits which have original maturities between 3 and 12 months.

Movement in short-term investments held to maturity is as follows:

For the six-month period ended 30 September 2012	Unaudited Baht
Opening net book amount Settled during the period	198,849,700 (198,849,700)
Closing net book amount	

As at 31 March 2012, short-term investments held to maturity bore interest at the average rate at 3.00% - 3.02% per annum.

5 Trade and other accounts receivable, net

Trade and other accounts receivable, net as at 30 September 2012 and 31 March 2012 are as follows:

	Unaudited 30 September 2012 Baht	Audited 31 March 2012 Baht
Trade accounts receivable - other companies	1,672,294,464	1,231,280,105
Less Allowance for doubtful account	(3,648,312)	(4,161,447)
Trade accounts receivable - other companies, net	1,668,646,152	1,227,118,658
Trade accounts receivable - related companies (Note 6)	142,207,305	132,828,274
Prepaid expenses	25,568,854	43,381,518
Accrued income	27,974,018	14,881,508
Value added tax receivable	87,013,113	95,594,694
Other receivables	29,480,426	32,553,609
	1,980,889,868	1,546,358,261

Trade accounts receivable as at 30 September 2012 and 31 March 2012 can be analysed as follows:

		unts receivable- ther companies	Trade accounts receivable related partic		
	Unaudited 30 September 2012 Baht	Audited 31 March 2012 Baht	Unaudited 30 September 2012 Baht	Audited 31 March 2012 Baht	
Current Overdue	1,653,100,863	1,115,901,330	136,953,133	127,121,859	
- less than 3 months - 3 - 6 months - 6 - 12 months - more than 1 year	4,626,942 8,450,847 2,422,547 3,693,265	34,567,355 75,368,114 1,395,889 4,047,417	1,118,984 29,907 4,105,281	1,760,310 3,946,105	
v	1,672,294,464	1,231,280,105	142,207,305	132,828,274	

6 Related party transactions

The Company has significant transactions with its major shareholder, Stanley Electric Company Limited, incorporated in Japan which holds 29.95% interest in the Company's share capital. The Company also has significant transactions with a group of individual shareholders who are members of the Company's management and hold 29.08% interest in the Company's share capital.

Purchases from related parties mainly comprise specific materials or materials which are manufactured on a large scale at one source for cost saving benefits. Sales to related parties mainly represent export sales, and selling price is determined based on manufacturing cost plus a certain margin. A royalty fee is charged at 3% of the amount of sales less imported material cost from the related party in accordance with the agreement.

A design and development fee and other fees are charged in the normal course of business. The outstanding balances are presented as other accounts payable - related parties.

The following significant transactions were carried out with related parties:

	Unaudited			
	For the thi	ree-month	For the si	x-month
	periods ended	30 September	periods ended	30 September
	2012	2011	2012	2011
	Baht	Baht	Baht	Baht
Sales				
Stanley Electric Group companies Companies related by way of the Company's	93,856,050	93,987,401	209,567,765	199,136,631
management and directors as shareholders				
or by way of common directors	43,097,974	39,816,506	94,294,148	87,338,879
Associates	32,696,691	28,927,145	66,349,384	82,735,020
	169,650,715	162,731,052	370,211,297	369,210,530
Dividend income				
Stanley Electric Group companies	13,759,848	62,882,134	24,147,142	62,882,134
Companies related by way of the Company's management and directors as shareholders				
or by way of common directors	_	_	_	508,459
Associates	-	-	42,254,841	39,124,391
	13,759,848	62,882,134	66,401,983	102,514,984
Other income				
Stanley Electric Group companies	1,537,671	660,376	2,020,678	919,908
Associates	47,000	16,520	267,505	22,760
	1,584,671	676,896	2,288,183	942,668
Purchases of goods and services				
Stanley Electric Group companies	360,195,095	315,844,726	556,260,187	544,438,815
Companies related by way of the Company's				
management and directors as shareholders	04 747 554	75 572 440	159 207 256	122 500 100
or by way of common directors Associates	84,747,554 9,210,128	75,572,440 5,899,487	158,207,356 16,025,984	133,508,198 7,471,864
Associates				
	454,152,777	397,316,653	730,493,527	685,418,877
Royalty fee				
Stanley Electric Group companies	78,212,616	67,099,024	146,785,441	124,381,302
Design and development fee				
Stanley Electric Group companies	285,852	15,454,318	536,095	19,029,182

6 Related party transactions (Cont'd)

The following significant transactions were carried out with related parties: (Cont'd)

	Unaudited				
	For the thi		For the six-month		
	periods ended	30 September	periods ended 30 September		
	2012	2011	2012	2011	
	Baht	Baht	Baht	Baht	
Technical fee					
Stanley Electric Group companies	2,913,204	1,835,860	7,242,565	8,116,028	
Training fee					
Stanley Electric Group companies	8,400,000	1,037,017	13,361,121	2,151,060	
Commission					
Stanley Electric Group companies	1,041,000	795,957	1,041,000	1,020,599	
Directors' and managements' remuneration	15,848,096	12,413,248	27,297,771	23,655,937	

The amounts due to/from related parties are mainly denominated in foreign currencies and relate to purchases and sales transactions. The outstanding balances as at 30 September 2012 and 31 March 2012 are as follows:

	Unaudited 30 September 2012 Baht	Audited 31 March 2012 Baht
Trade accounts receivable - related parties		
Stanley Electric Group companies Companies related by way of the Company's management	52,108,362	42,291,766
and directors as shareholders, or by way of common directors	61,272,486	69,717,984
Associates	28,826,457	20,818,524
	142,207,305	132,828,274
Trade accounts payable - related parties		
Stanley Electric Group companies	258,227,159	119,901,154
Companies related by way of the Company's management and directors as shareholders, or by way of common directors	32,905,956	27,717,595
Associates	9,119,543	9,002,302
	300,252,658	156,621,051
Other accounts payable - related parties		
Stanley Electric Group companies	163,060,820	186,129,113

7 Investments in associates

a) Movements in investments in associates are as follows:

For the six-month period ended 30 September 2012	Equity Method	Cost Method
•	Unaudited	Unaudited
	Baht	Baht
Opening net book amount	417,868,654	57,176,689
Share of profit	50,523,531	-
Dividends received	(42,254,841)	-
Translation adjustments	546,587	
Closing net book amount	426,683,931	57,176,689

b) The details of investments in associates are as follows:

					Unaudited otember 2012	<u> </u>	Audited March 2012
Name	Business activity	Paid-up share capital	% of holding	Amount Baht	Dividend Baht	Amount Baht	Dividend Baht
Associates							
Lao Stanley Company Limited	Manufacture of automotive lighting equipment	USD 0.25 million	50	13,309,003	-	11,425,918	4,185,446
Vietnam Stanley Electric	Manufacture of automotive	USD 8.30	20	413,374,928	42,254,841	406,442,736	36,923,306
Company Limited	lighting equipment	million	20				
				426,683,931	42,254,841	417,868,654	41,108,752
						,	Cost Method
				30 Sep	Unaudited tember 2012	31	Audited March 2012
Name	Business activity	Paid-up share	% of	Amount	Dividend	Amount	Dividend
	business activity	<u>capital</u>	holding	Baht	Baht	Baht	Baht
Associates	Business activity	capital	holding	Baht			
Associates Lao Stanley Company Limited	Manufacture of automotive lighting equipment	USD 0.25	holding 50	3,132,500			
Lao Stanley Company Limited Vietnam Stanley Electric	Manufacture of automotive lighting equipment Manufacture of automotive	USD 0.25 million	50	3,132,500	Baht -	3,132,500	Baht 4,185,446
Lao Stanley Company Limited Vietnam Stanley	Manufacture of automotive lighting equipment	USD 0.25 million				Baht	Baht

8 Long-term investments, net

Long-term investments, net as at 30 September 2012 and 31 March 2012 are as follows:

As at 30 September 2012 (Unaudited)	Available- for-sale investments Baht	General investments Baht	Total Baht
Equity securities - Related parties - Other companies	5,520,000	113,075,115 27,178,523	118,595,115 27,178,523
Long-term investments, net	5,520,000	140,253,638	145,773,638
As at 31 March 2012 (Audited)	Available- for-sale investments Baht	General investments Baht	Total Baht
Equity securities - Related parties - Other companies	4,400,000	114,688,615 27,178,523	119,088,615 27,178,523
Long-term investments, net	4,400,000	141,867,138	146,267,138

8 Long-term investments, net (Cont'd)

The details of long-term investments are as follows:

				30 Se _I	Unaudited otember 2012	31	Audited March 2012
Name	Business activity	Paid-up share capital	% of holding	Amount Baht	Dividend Baht	Amount Baht	Dividend Baht
Related party - available for sale							
Inoue Rubber (Thailand) Public Company Limited Change in fair value of investment	Manufacture of tyre	Baht 200 million	0.2	3,380,000 2,140,000	<u>-</u>	3,380,000 1,020,000	97,440
				5,520,000		4,400,000	97,440
Related parties - general investments (at cost)							
Asian Stanley International Company Limited	Manufacture of small bulbs, LED and electronic components	Baht 400 million	15.0	60,000,000	10,387,294	60,000,000	19,143,458
Sirivit Stanley Company Limited	Manufacture of electronic equipment and automotive lighting	Baht 21 million	15.0	3,000,000	-	3,000,000	508,459
Lumax Industries Limited	Manufacture of automotive lighting equipment and auto parts	RS 93.5 million	1.73	8,793,715	535,081	8,793,715	618,271
PT. Indonesia Stanley Electric	Manufacture of molds and automotive lighting	USD 7.5 million	10.0	33,127,500	13,224,767	33,127,500	43,120,405
Stanley Electric Engineering India PVT.	Design molds and manufacture of lamps and molds	RS 161 million	10.0	16,263,000	-	16,263,000	-
<u>Less</u> Impairment of investment				(8,109,100)		(6,495,600)	
				113,075,115	24,147,142	114,688,615	63,390,593
Other companies - general investments (at cost)							
Sum Hitechs Company Limited	Chrome plating on plastic products	Baht 104 million	16.35	27,178,523	-	27,178,523	-
Top Hitech (Thailand) Company Limited Less Impairment of investment	Manufacture of plastic products and molds	Baht 35.9 million	13.9	5,000,000 (5,000,000)	<u>-</u>	5,000,000 (5,000,000)	<u>-</u>
				27,178,523		27,178,523	
Total long-term investments, net				145,773,638	24,147,142	146,267,138	63,488,033

9 Property, plant and equipment, net

For the six-month period ended 30 September 2012	Unaudited Baht
Opening net book amount Additions Disposals/write - offs, net Less Depreciation charge	4,574,302,530 1,393,610,009 (31,218) (362,156,495)
Closing net book amount	5,605,724,826

The additions during the period mainly compose of land, factory building, machines and equipment for production capacity expansion.

As at 30 September 2012, the Company has capital commitments amount of Baht 125 million (31 March 2012: Baht 721 million). The capital commitment mainly comprises machines for production expansion in the future.

10 Intangible assets, net

	For the six-month period ended 30 September 2012	_	Unaudited Baht
	Opening net book amount Additions Less Amortisation charge	_	437,255,701 50,048,520 (56,300,993)
	Closing net book amount	-	431,003,228
11	Other non-current assets, net	Unaudited 30 September 2012 Baht	Audited 31 March 2012 Baht
	Advance payment for construction, purchase of machines and equipment Others	9,820,727 21,331,842	75,402,558 24,648,859
		31,152,569	100,051,417
12	Accrued expenses	Unaudited 30 September 2012 Baht	Audited 31 March 2012 Baht
	Accrued salary Accrued bonus Accrued electricity expense Accrued flood – prevention and rehabilitation expenses Others	93,512,784 87,263,230 32,084,792 63,253,740 276,114,546	70,863,314 36,454,856 24,043,558 17,400,000 43,423,320 192,185,048

13 Dividends paid

At the Annual General Shareholders' meeting of Thai Stanley Electric Public Company Limited held on 26 June 2012, the shareholders unanimously resolved to pay dividends in respect of the operating results for the year ended 31 March 2012 for 76,625,000 shares of Baht 3 per share totalling, Baht 229,875,000. There are 2,900 shares that were not entitled to receive the dividends, totalling Baht 8,700 as the depository terms were not in compliance with practices of the Thailand Security Depository Co., Ltd. The Company recorded actual dividends paid amounting to Baht 229,866,300 in the financial statements. The Company paid the dividends to the shareholders on 24 July 2012.

At the Annual General Shareholders' meeting of Thai Stanley Electric Public Company Limited held on 8 July 2011, the shareholders unanimously resolved to pay dividends in respect of the operating results for the year ended 31 March 2011 for 76,625,000 shares of Baht 6.5 per share totalling, Baht 498,062,500. There are 3,100 shares that were not entitled to receive the dividends, totalling Baht 20,150 as the depository terms were not in compliance with practices of the Thailand Security Depository Co., Ltd. The Company recorded actual dividends paid amounting to Baht 498,042,350 in the financial statements. The Company paid the dividends to the shareholders on 4 August 2011.

14 Other expenses

The other expenses in the statement of income for the six-month period ended 30 September 2012 are related to expenses arising from floods which mainly comprise repair and rehabilitation expenses.

15 Basic earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to shareholders by the weighted average number of common shares in issue during the period (30 September 2012: 76,625,000 shares and 30 September 2011: 76,625,000 shares).

There are no dilutive ordinary shares in issue for the six-month periods ended 30 September 2012 and 2011.

16 Commitments and contingent liabilities

For the six-month period ended 30 September 2012, there were no significant changes in commitments and contingent liabilities and other agreements from the year ended 31 March 2012, except the capital commitment as mentioned in Note 9 and the following item:

Forward exchange contracts

As at 30 September 2012 and 31 March 2012, the balances of trade accounts receivable net off with trade accounts payable in respect of purchases and sales proceeds due in foreign currencies are as follows:

		Unaudited 30 September 2012	Audited 31 March 2012
Net payables - Yen currency	Yen	145.94 million	594.41 million
- USD currency	USD	3.84 million	4.44 million
Forward exchange contracts - Yen currency	Yen	70 million	100 million
- USD currency	USD	0.8 million	-
Maturity of forward exchange contracts		1 - 2 months	1 - 2 months

17 Business segment information

The Company currently manufactures and sells auto bulbs, automotive lighting equipment and molds & dies. The business segment information for molds and dies, which is different from auto bulbs and automotive lighting, has not been separately reported as the sales of this segment represent only 2.28% and 1.38% of total sales for the three-month and six-month periods ended 30 September 2012, respectively (for the three-month and six-month periods ended 30 September 2011: 2.66% and 2.70% of total sales, respectively).